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Senior accountants meeting; Moves between offices

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SENIOR ACCOUNTANTS MEETING

The Firm brought its new senior accountants to New York in May for technical discussions and formal introduction to their enlarged responsibilities. They assembled at the Barbizon Plaza Hotel—123 of them, from H & S offices in 30 U. S. cities and from DPH & S offices in Caracas, Mexico City, and Toronto.

For four days the seniors heard a dozen partners and principals explain H & S policies and procedures. At two evening receptions and dinners they met and talked with more of the partners and principals of the Executive, New York, and neighboring offices. The seniors broadened their acquaintance with each other, too, establishing the relationships that knit Haskins & Sells together as a unified whole.

John W. Queenan gave them new insight into the organization they are a part of. He described the growth of domestic and foreign practice and the close interrelationship of H & S offices. He told how the number of partners and principals has more than doubled in the past ten years and showed the seniors where growth is expected in the future. The functions and services of the

Executive Office and the special interests of its partners were explained. Mr. Queenan also gave statistics showing the Firm's standing in the profession as a whole and mentioned some of the larger new engagements of the past year.

Weldon Powell told of the work of the American Institute's Accounting Principles Board, of which he had served as the first chairman. He described the status of research projects in process and gave perspective to some of the issues that have arisen. "Pure accounting research cannot be forced on businessmen," he said, "and some balance will have to be reached between the theoretical and pragmatic approaches in developing accounting principles."

Thomas J. Graves outlined the Firm's "aggressive policy in offering good tax services to clients" as one which "emphasizes constructive planning services more than the preparation of tax returns." He reviewed for the seniors the extent of services available to clients and also discussed the new tax law before Congress, which he predicted would be a "monster of complexity"

if it is finally passed.

Gordon L. Murray reviewed the expanding scope of management advisory services which H & S is prepared to offer its clients. He described the "H & S approach to MAS as essentially consulting, that is, helping the client to solve his own problems and giving him know-how rather than manpower." "We have learned by experience that this approach works best," said Mr. Murray, "and it is well received by our clients."

The seniors also witnessed a dramatized case study of constructive services for the Wingding Manufacturing Company, "a manufacturer of wingdings, which, as most of you know, is a small appliance." Stars in the production acting out their real-life roles were Thomas B. Hogan, John C. Crane, Richard V. Leighton, and James B. Miller.

This meeting opened a season of many meetings and training sessions. The principals met in June at Skytop in the Pocono Mountains of Pennsylvania, and July and August saw a succession of orientation courses in New York for new staff accountants. The partners met in September at the Lake Placid Club in New York's Adirondack Mountains.

MOVES BETWEEN OFFICES



Since June, when our new fiscal year began.

NAME	FROM	TO
Casper B. Apple <i>Partner</i>	Newark	Executive Office
Bernard W. Arvin <i>Partner</i>	San Francisco	Tokyo
Michael L. Balint <i>Principal</i>	Los Angeles	San Francisco
Lawrence F. Chandler <i>Principal</i>	Executive Office	Omaha
Robert L. Chappell <i>Principal</i>	Louisville	Orlando
Lynd E. Cohick <i>Principal</i>	Omaha	Providence
Ronald L. Colwell <i>Principal</i>	Executive Office	Milwaukee
Edward M. Darcey <i>Principal</i>	New York	Executive Office
Vincent T. Donnelly <i>Director</i>	Los Angeles	San Francisco
Earl A. Faulkner <i>Principal</i>	New York	Executive Office
Oscar S. Gellein <i>Partner</i>	Detroit	Executive Office
William W. Gerecke <i>Manager</i>	San Francisco	Los Angeles

NAME	FROM	TO
Howard H. Hankins <i>Principal</i>	San Diego	Los Angeles
Robert A. Hoffman <i>Principal</i>	Bogota	Baltimore
Robert C. Lanka <i>Partner</i>	San Francisco	Detroit
Charles F. Lemons <i>Partner</i>	Chicago	Executive Office
George R. Pain <i>Principal</i>	Honolulu	San Francisco
David C. Ranney <i>Principal</i>	Chicago	Executive Office
Irwin C. Rust <i>Principal</i>	Miami	New Orleans
E. Keith Stott <i>Partner</i>	Phoenix	Los Angeles
Robert C. Tatgenhorst <i>Partner</i>	Cincinnati	Louisville
James H. Thompson <i>Principal</i>	Denver	Executive Office
DeWitt C. Warren, Jr. <i>Principal</i>	Executive Office	San Francisco
Wayne Williamson <i>Principal</i>	Birmingham	Executive Office
Frederick A. Zimmer <i>Principal</i>	Detroit	Philadelphia